

# Creekside Marketplace

Pro-Tech Painting | Chris Cena, Business Development and Sales Manager



For the past 25+ years, Pro-Tech Painting has earned a reputation for excellence in Southern California. Specializing in repaints for HOAs, shopping centers, apartments and commercial businesses, they've got the formula for delivering quality work to this challenging market segment down. And, according to Chris Cena, more often than not, that formula includes Dunn-Edwards.

"Of all the brands we use," says Cena, "we have a 100% success rate with Dunn-Edwards because of the level of service they provide."



As an example, Cena cites the recently completed Creekside Marketplace. The highly visible 248,000-sq. ft. shopping center is owned by the City of San Marcos. "As a public works project, it required a high level of attention to detail for the scope.

Dunn-Edwards really stepped up to the plate and put together the complete package. No detail was left out. That included over 20 colors choices—some referenced from tile colors that had to be matched. Then, of course, there were the requisite drawdowns. They did it all, no problem."

With the job awarded, Cena knew he could continue to count on Dunn-Edwards to help service and manage the job. "They facilitated all the paint-related

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paperwork with the client, consistently delivered the needed product on time, attended numerous walk-throughs, and were on hand for the final inspection. If we needed it, they were there. With that level of support, they make it easy to do great work.”

Another reason Cena prefers to work with the brand is the integrity of the product. “We’re in

the repetitive paint cycle market and often bid the same jobs over and over again. That gives us the chance to really see how a coating is holding up five, or even 10, years out. I know I can count on Dunn-Edwards products, like the SPARTASHIELD 10 flat and ARISTOSHIELD 50 semi-gloss used in the shopping center, to withstand the elements and wear and tear. Honestly, if someone asked me to name which paint manufacturer’s warranty I have the most faith in, it would be Dunn-Edwards.”



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4885 East 52<sup>ND</sup> Place, Los Angeles, CA 90058  
(888) DE PAINT® (337-2468) | [dunnedwards.com](http://dunnedwards.com)

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